QUARTERLY FINANCIAL REPORT

Fourth Quarter 2016 Budget to Actuals Trend Analysis

This document has been prepared by the Finance department. Please direct any inquiries to the Budget Director, Reginald Lindsey at 913-573-5292.

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The Unified Government has completed the fourth quarter of the 2016 fiscal year which began in January 2016. This report summarizes the activities of the General Funds, and is not meant to be inclusive of all finance and accounting transactions. We hope this report provides the community with an overview of the Unified Government’s financial performance.

The General Funds consist of the City General Fund, the County General Fund, and the Consolidated Parks Fund. They are the primary operating funds of the Unified Government and are used to account for a majority of operating activities. Other large funds, such as the Emergency Medical Services Fund, Dedicated Sales Tax Fund, Sewer Enterprise Fund and the Street & Highway Fund, account for a good portion of the remaining financial activities.

The total 2016 Amended Budget is $325.2M which consists of $204M for the General Funds, $39.8M for Other Tax Levy Supported Funds and $81.4M for Non-Tax Levy Supported Funds. The General Fund Budget does not include the annual appropriation for debt service contingency of $12M.

This report focuses on the General Funds. Financial performance of all other funds may be found on the last page.

### CONSOLIDATED GENERAL FUND BALANCE

In measuring financial performance it is recommended to review the collection and spending of resources through the current period and compare this information with the prior fiscal year for the same period. The following table is the financial overview of the Consolidated General Fund for the period of January through December of 2016. This data includes all three general funds.

<table>
<thead>
<tr>
<th>CONSOLIDATED GENERAL FUND</th>
<th>FY 2015</th>
<th>% of budget</th>
<th>FY 2016</th>
<th>% of budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Budget</td>
<td>Actual</td>
<td></td>
<td>Budget</td>
</tr>
<tr>
<td>Revenues</td>
<td>$ 197,267</td>
<td>$ 190,741</td>
<td>96.7%</td>
<td>$ 192,441</td>
</tr>
<tr>
<td>Expenditures</td>
<td>$ 109,100</td>
<td>$ 188,831</td>
<td>99.8%</td>
<td>$ 202,769</td>
</tr>
<tr>
<td>Net Alloc &amp; Transfers</td>
<td>$ -2,258</td>
<td>$ -2,256</td>
<td>99.9%</td>
<td>$ -2,256</td>
</tr>
<tr>
<td>Net Change</td>
<td>$ -4,425</td>
<td>$ -4,166</td>
<td></td>
<td>$ (8,073)</td>
</tr>
<tr>
<td>Balance, Start of Year</td>
<td>$ 7,335</td>
<td>$ 7,333</td>
<td></td>
<td>$ 21,129</td>
</tr>
<tr>
<td>Balance Year-to-Date</td>
<td>$ 11,760</td>
<td>$ 11,501</td>
<td></td>
<td>$ 13,057</td>
</tr>
</tbody>
</table>

*Table 1: Consolidated General Fund Schedule of Revenues, Expenditures and Changes in Fund Balance*

- Collected revenues are on target with the 4th quarter 100% target in the current fiscal years with the majority of revenue categories for 2016 coming in at or above 100% of the budgeted amount.
- Expenditures are approximately 3.2% below the 4th quarter 100% target in the current fiscal year compared to 3.2% below in the 4th quarter of the prior fiscal year.
- The beginning fund balances are on a cash basis. Year-To-Date fund balance is higher than budgeted fund balance because total revenues for 2016 were collected $220,000 above target and expenditures were $6,547,000 below the budgeted amount for 2016.
The City General Fund is the principal operating account of Kansas City, KS. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The General Fund is used to support general operations, including Police, Fire, Municipal Court, Public Works, general services functions and administrative programs. General Fund revenues are also used to finance the purchase of equipment and capital project not financed with debt.

Almost one hundred percent (99.9%) of actual City General Fund revenue has been collected through December 31, 2016 and is on target with the 100% revenue target expected for the 4th quarter. Table 2 shows the actual collections by major revenue source category and the percent collected compared to the budget. Table 3 shows that the revenues are trending $2.8M above the same period last year. This difference can be attributed to higher than expected collections across multiple revenue categories.

**Tax Revenue** collections are at 102.1% of the amended budget. Both of first and second half property tax installments have been received. This amounts to $25.7M, or 99.6% of projected property tax revenues. Sales & use tax revenues are at $36.5M, or 103.8% of projections for the full year. The BPU pilot received $31.4M, or 96.7% of budget for 2016.

**Licenses & Permits** collections include Landlord Rental Licenses and Right-of-Way Permits. Collections are at 106.9% of the amended budget. The prior year collections were at 121.3% for the same period. The 2016 Amended budget was increased to reflect the prior year collections.

**Charges for Service** include residential trash fees and building inspection fees and brought in 107.8% of budgeted amounts for 2016.

**Fines, Forfeits, Fees** include Municipal Court revenue and are below the 100% revenue target for the 4th quarter. This is due to Municipal Court receipts being only 86.5% of projected yearly collections.

**Misc. & Transfers-In** include reimbursements, sale of land, indirect charges. The yearend posting is at 106.0% of the budgeted 2016 amount.
Personnel expenditure spend rate is 97.9% of the amended budget. This is including overtime pay of personnel which has expended 105% of its portion of the amended budget.

Services expenditures have ended about 1.9% under budget. Major expenses paid in this category are Transit Contract Fees, Software Maintenance, City Jail Expenses, and Trash Contract. These costs are slightly below the 100% threshold.

Supplies are below budget by 20.6%, or $969,000. Fuel ended the year 42% below budget and natural gas ended 2016 37% below budget, both due to lower energy costs and seasonality variance.

Grants, Claims ended the year at 4% less than budget. Most of these transactions do not take place until the end of year.

Misc. & Transfers-Out ended the year 17.8% lower than budgeted amounts. A portion of the funding here is for reserves and contingencies.

Capital Outlay was below amended budget by 27%. Capital equipment makes up 64% of the capital outlay budget. A portion of this budget is made up of new capital lease payments that do not start until the future year.

Debt Service Contingency includes funding set aside for TDD Debt.

Departments are in line with spending targets for the year. Most departments ended the year below budget due to reduced commodity costs for fuel and natural gas and lower energy utilization in the winter months. Departments are also in line with budget in personnel. The two departments exceeding their 2016 budgets were Fire due to higher Contractual and Personnel amounts than budgeted and Legal due to unforeseen Legal costs.
The County General Fund is the principal operation account of Wyandotte County. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The County General Fund is used to support general operations including Emergency Management, Sheriff, Emergency Dispatch, Court programs, Public Works, general services functions, and administrative programs. General Fund revenues are also used to finance the purchase of capital equipment and capital projects which are not debt financed.

One hundred percent (100.5%) of budgeted County General Fund revenue has been collected through December 31, 2016 compared to the 100% revenue target expected for 4th quarter reporting. Table 6 shows the actual collections by major revenue source category and the percent collected compared to the budget. Table 7 shows that the revenues are trending along the same level as the same period last year.

### Table 6: County General Fund YTD Revenues as a % of Budget

<table>
<thead>
<tr>
<th>County General Fund Revenues</th>
<th>2016 Amended Budget</th>
<th>2016 4th Qtr YTD Actual</th>
<th>% Rev Collected</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Tax</td>
<td>$32,880</td>
<td>$32,958</td>
<td>100.2%</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>$5,599</td>
<td>$5,631</td>
<td>100.6%</td>
</tr>
<tr>
<td>Other Tax</td>
<td>$8,989</td>
<td>$9,467</td>
<td>105.3%</td>
</tr>
<tr>
<td>Permits/Licenses</td>
<td>$945</td>
<td>$1,122</td>
<td>118.9%</td>
</tr>
<tr>
<td>Intergovernmental Revenues</td>
<td>$66</td>
<td>$88</td>
<td>134.3%</td>
</tr>
<tr>
<td>Charges for Service</td>
<td>$1,995</td>
<td>$1,372</td>
<td>68.8%</td>
</tr>
<tr>
<td>Fines, Forfeits, Fees</td>
<td>$1,910</td>
<td>$2,483</td>
<td>130.0%</td>
</tr>
<tr>
<td>Misc. &amp; Transfers-In</td>
<td>$2,661</td>
<td>$2,217</td>
<td>83.3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$55,044</strong></td>
<td><strong>$55,338</strong></td>
<td><strong>100.5%</strong></td>
</tr>
</tbody>
</table>

### Table 7: County General Fund Revenues Year to Year Comparison

- **Tax Revenue** collections ended at 101.2% of the amended budget. Both of first and second half property tax installments have been received. This amounts to $32.9M, or 100.2% of projected property tax revenues. Sales & use tax revenues are at $5.6M, or 100.6% of projections for the full year. The Mortgage registration tax is currently at 117.7% of projections.

- **Permits & Licenses** include auto licenses and are above the 100% revenue target for the 4th quarter coming in at 118.8%.

- **Charges for Service** has collected 68.8% of anticipated revenues. Jail fee revenues are only at 58.8% of expectations.

- **Fines, Forfeits, Fees** includes officer fees, treasurer fees, and development agreement penalties and is above the 100% revenue target for the 4th quarter at 130.0%.

- **Miscellaneous Revenue** is currently at 83.3% to end the year for 2016.

Figure 3: County General Fund Prior Year vs. Current Year
Personnel expenditure ended 2016 at 102.5% of the amended budget. This includes overtime pay of personnel which expended 145.8% of its portion of the amended budget.

Services expenditures ended the year 8.5% lower than budgeted levels. Major expenses paid in this category are Attorney and Lawyers, External Prisoner Housing, and Prisoner Medical Contracts.

Supplies ended 2016 below budget by 12.1%. Major expenses paid in this category are Natural Gas, Fuel, and Auto Parts.

Grants, Claims ended 2016 31.1% below budget at 68.9%.

Misc. & Transfers-Out are tracking with budgeted levels for 2016 on target.

Capital Outlay ended 2016 above the amended budget by 22%. Capital equipment makes up 73% of the capital outlay budget. There is due to unforeseen emergency capital projects that occurred in the county in 2016 after setting the amended budget.

Most Departments are in line with spending targets for the year. Sheriff’s Department has encumbered funds in External Inmate Housing and Inmate Medical Contracts that total $5.5M. Items putting departments over budgets include overtime spending, emergency capital items, and higher than anticipated legal costs. Mayor and Commission appears overspent on the county side but is under-spent on the city side.
The Consolidated Parks General Fund combines the former City and County Park's Department budget into one operating fund. This fund is used for the operation of parks, parkways, recreational areas and facilities under the supervision of the Director of Parks and Recreation. The three divisions of this fund include: Administration, Parks, and Recreation.

All park and recreation user fees, rentals, contracts and lease revenues will be allocated to this fund. In addition, this fund receives an annual appropriation from the city general fund shown under Intergovernmental Revenues.

One hundred percent (100.1%) of budgeted Consolidated Parks General Fund revenue has been collected through December 31, 2016 compared to the 100% revenue target expected for 4th quarter reporting. Table 10 shows the actual collections for the major revenue sources and the percent collected compared to the budget. Table 11 shows that the revenues are trending along the same level as the same period last year.

- **Tax Revenue** collections are at 100.6% of the amended budget. Both of first and second half property tax installments have been received. This amounts to $1.5M, or 99.3% of projected property tax revenues. Motor Vehicle Tax Revenues are at 104.6% of projected revenues and the IRB PILOT/Tax Abatement revenues have exceeded expectations at 131.8%.

- **Charges for Service** include Park Shelter and Field Rentals and ended the year 1.1% lower than the budgeted 2016 amount.

- **Miscellaneous Revenue** has received the entire anticipated amount of Contributions and Donations, and is currently at 99.2% of budgeted collections.
Personnel expenditures for 2016 ended at 99.5% of the amended budget.

Services ended 2016 8.1% under budget at 91.9%. Expenditures run higher in the summer months when Parks and Recreation operations are more active.

Supplies are below budget by 13.5%, or $72,000. Fuel ended 2016 43.8% below budget. Natural Gas ended 2016 53.3% below budget.

Misc. & Transfers-Out ended 2016 65.8% above budgeted amounts.

Capital Outlay is below amended budget by 9.4%. Capital equipment makes up 61%, or $275,000 of the capital outlay budget. Capital projects make up 39%, or $175,000 of the capital budget. A portion of the capital budget is made up of new capital lease payments that do not start until the future year.

Parks and Recreation, or Community Services, is a majority of the Consolidated Parks Fund. Spending for Parks and Recreation is in line with spending targets for mid-year. Across all expenditure categories the department was in line with spending targets ending the year with savings in Services and Supplies.
Budget to Actual through December 31st 2016
Fourth Quarter

<table>
<thead>
<tr>
<th>Tax Levy Funds</th>
<th>2016 Amended Budget</th>
<th>2016 YTD Actual</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>City General Fund</td>
<td>$134,016</td>
<td>$132,832</td>
<td>97.0%</td>
</tr>
<tr>
<td>City Bond &amp; Interest</td>
<td>$26,618</td>
<td>$26,878</td>
<td>100.7%</td>
</tr>
<tr>
<td>County General Fund</td>
<td>$55,044</td>
<td>$55,388</td>
<td>100.0%</td>
</tr>
<tr>
<td>Cons. Parks General Fund</td>
<td>$5,843</td>
<td>$5,648</td>
<td>100.1%</td>
</tr>
<tr>
<td>County Bond &amp; Interest</td>
<td>$3,159</td>
<td>$3,057</td>
<td>97.7%</td>
</tr>
<tr>
<td>CIFI</td>
<td>$ -</td>
<td>$1</td>
<td>100%</td>
</tr>
<tr>
<td>Aging</td>
<td>$1,476</td>
<td>$1,472</td>
<td>100.2%</td>
</tr>
<tr>
<td>Developmental Disabilities</td>
<td>$476</td>
<td>$433</td>
<td>91.3%</td>
</tr>
<tr>
<td>Elections</td>
<td>$1,080</td>
<td>$1,107</td>
<td>102.5%</td>
</tr>
<tr>
<td>Health</td>
<td>$2,982</td>
<td>$2,976</td>
<td>99.5%</td>
</tr>
<tr>
<td>Mental Health</td>
<td>$525</td>
<td>$532</td>
<td>101.4%</td>
</tr>
<tr>
<td><strong>Total UG Tax Levy Funds</strong></td>
<td><strong>$232,883</strong></td>
<td><strong>$233,202</strong></td>
<td><strong>100.1%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other Funds</th>
<th>2016 Amended Budget</th>
<th>2016 YTD Actual</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wyandotte County 911</td>
<td>$725</td>
<td>$801</td>
<td>110.5%</td>
</tr>
<tr>
<td>Alcohol</td>
<td>$75</td>
<td>$74</td>
<td>99.2%</td>
</tr>
<tr>
<td>Court Trustee</td>
<td>$400</td>
<td>$436</td>
<td>109.0%</td>
</tr>
<tr>
<td>Dedicated Sales Tax</td>
<td>$8,000</td>
<td>$8,102</td>
<td>101.2%</td>
</tr>
<tr>
<td>Emergency Medical Services</td>
<td>$10,038</td>
<td>$10,125</td>
<td>100.9%</td>
</tr>
<tr>
<td>Environmental Trust</td>
<td>$1,236</td>
<td>$1,314</td>
<td>105.4%</td>
</tr>
<tr>
<td>Jail Commissary</td>
<td>$30</td>
<td>$24</td>
<td>80.0%</td>
</tr>
<tr>
<td>Parks &amp; Recreation</td>
<td>$575</td>
<td>$541</td>
<td>94.1%</td>
</tr>
<tr>
<td>Public Levee</td>
<td>$325</td>
<td>$350</td>
<td>107.2%</td>
</tr>
<tr>
<td>Register of Deeds Technology</td>
<td>$145</td>
<td>$133</td>
<td>92.2%</td>
</tr>
<tr>
<td>Clerk Technology</td>
<td>$32</td>
<td>$41</td>
<td>127.5%</td>
</tr>
<tr>
<td>Treasury Technology</td>
<td>$32</td>
<td>$41</td>
<td>127.5%</td>
</tr>
<tr>
<td>Sewer System</td>
<td>$39,990</td>
<td>$38,498</td>
<td>96.4%</td>
</tr>
<tr>
<td>Stormwater</td>
<td>$3,134</td>
<td>$3,421</td>
<td>109.2%</td>
</tr>
<tr>
<td>Street &amp; Highway</td>
<td>$6,882</td>
<td>$7,056</td>
<td>103.0%</td>
</tr>
<tr>
<td>Sunflower Hills Golf Course</td>
<td>$775</td>
<td>$619</td>
<td>79.8%</td>
</tr>
<tr>
<td>Travel &amp; Tourism</td>
<td>$1,168</td>
<td>$1,586</td>
<td>135.0%</td>
</tr>
<tr>
<td>Stadium</td>
<td>$185</td>
<td>$1,488</td>
<td>803.2%</td>
</tr>
<tr>
<td>Special Assets</td>
<td>$8,355</td>
<td>$7,003</td>
<td>84.8%</td>
</tr>
<tr>
<td><strong>Total Other Funds</strong></td>
<td><strong>$77,244</strong></td>
<td><strong>$83,996</strong></td>
<td><strong>111.2%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Other Funds</th>
<th>2016 Amended Budget</th>
<th>2016 YTD Actual</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$310,127</strong></td>
<td><strong>$322,165</strong></td>
<td><strong>103.9%</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>County Library</th>
<th>2016 Amended Budget</th>
<th>2016 YTD Actual</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$2,402</strong></td>
<td><strong>$2,508</strong></td>
<td><strong>104.3%</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total ALL Funds</th>
<th>2016 Amended Budget</th>
<th>2016 YTD Actual</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$312,629</strong></td>
<td><strong>$324,763</strong></td>
<td><strong>103.9%</strong></td>
<td></td>
</tr>
</tbody>
</table>

Table 14: All Funds Revenues and Expenditures Budget vs. Actual