

## Sunflower Hills Golf Course Advisory Board

Minutes from the meeting held Tuesday June 14, 2022

The meeting was called to order by Jeff Manning , Vice Chairman

Members present: Mark Mohler, Dan Duncan, JD Downs, Matt Palcher, George Hurtado, Daryl Hall, Bill Fenton

Members Absent: James Wing, Chancellor Adams, Jake Miller

Staff present: Jeff Johnson

Dan Duncan made a motion to approve the previous minutes from the March board meeting and was seconded by Mark Mohler. All members voted "Aye".

Jeff Johnson informed the board that an election of officers needed to be held to fill the vacancy of Roger Miller, past chairman. Jeff asked if there were any nominations for chairman and Al Ramirez nominated Jeff Manning. All board members voted "Aye". Jeff asked for nominations for vice chairman and Bill Fenton nominated Al Ramirez. All members voted "Aye".

Jeff Johnson informed the board that Jonathan Bennett had an emergency water line break on the course and was attending to that. Jeff informed the board that the greens were aerated the last week of March with a process called deep tine aeration. The holes made by the process are wider and deeper and thus the healing process takes longer. The process is needed on occasion to promote good root growth. The greens at the current time are growing very well.

Jeff also informed the board that when the fairways were dormant in March that were sprayed with round up to prevent any clover or other weeds from growing in. Jeff also informed the board that the fairways were spot sprayed again just recently to stop any growth from undesirable grasses and weeds.

Jeff told the board that several trees and branches have been removed after several storms have hit the area. Jeff responded to a question about two big trees that are dead. The first one is located by number #7 green but is on the property of the Turnpike Authority. The other dead tree is on the entrance driveway, and it is on our list to be removed during the off season.

Jeff informed the board that the part time help situation for Jonathan was good until two of the part timers accepted better paying positions as lifeguards. Jonathan is currently looking to fill those positions.

Jeff reported to the board that green fees revenue for the month of May were up 20% compared to May of 2021. Golf cart revenue was up 21% and rounds were up 6%. For the year rounds were virtually the same as 2021 at the same time period. Green fees revenue are up 13% over last year and cart revenue is up over 16%. Total revenues are up 14% as compared to the same time frame in 2021.

Jeff stated that the numbers are outstanding considering the number of rain events that we have had and on Wednesdays which is one of the busier days of the week. Jeff informed the board that all

indications are good that business will remain strong. Jeff told the board that there are times that it seems like we turn away more requests for tee times than we actually accommodate.

JD Downs asked about outside events and Jeff informed the board that we just completed the busiest week of the season for tournaments. Tournaments bring in very good revenue and expose the course to a wide variety of people.

Daryl Hall asked about the junior course and Jeff informed the board that the course was in good condition and the number of participants in this year's junior program is around 130. We have programming on Mondays through Thursdays and are open to the public on Friday, Saturday and Sunday.

JD Downs asked about the clubhouse renovations and Jeff informed the board that any major improvements or a new clubhouse had been tabled by the board of commissioners. Jeff stated that we are slowly working to do minor improvements like installing new toilets in the restroom and new tile work around the sinks.

Dan Duncan made a motion to adjourn, and Daryl Hall seconded. All members voted "Aye".

Jeff informed the board the next meeting is September 13<sup>th</sup> at 10 am.