

QUARTERLY FINANCIAL REPORT

This document has been prepared by the Finance department. Please direct any inquiries to the Budget Director, Reginald Lindsey at 913-573-5292

Contributing Staff Kathleen VonAchen Deborah Jonscher Reginald Lindsey Judi Her Jud Knapp Michael Peterson Alyse Villarreal

CFO Deputy CFO Budget Director Budget Analyst Budget Analyst Budget Analyst Debt Coordinator Second Quarter 2017 Budget to Actuals Trend Analysis



UNIFIED GOVERNMENT OF WYANDOTTE COUNTY/KANSAS CITY, KANSAS

Quarterly Financial Report

Second Quarter of 2017

The Unified Government has completed the second quarter of the 2017 fiscal year which began in January 2017. This report summarizes the activities of the General Funds, and is not meant to be inclusive of all finance and accounting transactions. We hope this report provides the community with an overview of the Unified Government's financial performance.

The General Funds consist of the City General Fund, the County General Fund, and the Consolidated Parks Fund. They are the primary operating funds of the Unified Government and are used to account for a majority of operating activities. Other large funds, such as the Emergency Medical Services Fund, Dedicated Sales Tax Fund, Sewer Enterprise Fund and the Street & Highway Fund, account for a good portion of the remaining financial activities.

The total 2017 Amended Budget is \$337.6M which consists of \$206.6M for the General Funds, \$43.9M for Other Tax Levy Supported Funds and \$87.1M for Non-Tax Levy Supported Funds. The General Fund Budget does not include the annual appropriation for debt service contingency of \$9.6M.

This report focuses on the General Funds. Financial performance of all other funds may be found on the last page.

CONSOLIDATED GENERAL FUND BALANCE

In measuring financial performance it is recommended to review the collection and spending of resources through the current period and compare this information with the prior fiscal year for the same period. The following table is the financial overview of the Consolidated General Fund for the period of January through June of 2017. This data includes all three general funds.

CONSOLIDATED GENERAL FUND			FY 2016 2nd Qtr YTD % of					2no	FY 2017 I Qtr YTD	% of
numbers in 000's	B	Budget		Actual	budget		Budget	Actual		budget
Revenues	\$	192,441	\$	116,089	60.3%	\$	205,302	\$	125,995	61.8%
Expeditures	\$	198,213	\$	97,738	49.3%	\$	206,517	\$	98,079	47.8%
Net Alloc & Transfers	\$	(2,299)	\$	(1,150)	50.0%	\$	982	\$	491	50.0%
Net Change	\$	(8,072)	\$	17,201		\$	(233)	\$	28,407	
Balance, Start of Year	\$	21,129	\$	21,129		\$	19,279	\$	19,279	
Balance Year-to -Date	\$	13,057	\$	38,330		\$	19,046	\$	47,686	

Table 1: Consolidated General Fund Schedule of Revenues, Expenditures and Changes in Fund Balance

- Collected revenues are in excess of the 2nd quarter 50% target in both the prior and current fiscal years due to a majority of property tax collections is received in the first six months of the fiscal year.
- Expenditures are approximately 2% below the 2nd quarter 50% target in the current fiscal year compared to 2nd quarter of the prior fiscal year which was 1% below target.
- The beginning fund balances are on a cash basis. Year-To-Date fund balance is higher than budgeted fund balance because total revenues are being collected on target while spending is about 2% below the target.

CITY GENERAL FUND REVENUES

The City General Fund is the principal operating account of Kansas City, KS. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The General Fund is used to support general operations, including Police, Fire, Municipal Court, Public Works, general services functions and administrative programs. General Fund revenues are also used to finance the purchase of equipment and capital projects not financed with debt.

City General Fund Revenues	2017 Amended 2 Budget			17 2nd Qtr D Actual	% Rev C	ollected
numbers in 000s			_			
Property Tax	\$	25,309	\$	24,002		94.8%
Sales Tax	\$	43,156	\$	21,840		50.6%
Other Tax	\$	50,865	\$	21,666		42.6%
Permits/Licenses	\$	1,225	\$	790		64.5%
Intergovernmental Revenues	\$	704	\$	475		67.5%
Charges for Service	\$	10,892	\$	4,587		42.1%
Fines, Forfeits, Fees	\$	3,913	\$	1,966		50.2%
Misc. & Transfers-In	\$	5,823	\$	1,886		32.4%
Total	\$	141,886	\$	77,213		54.4%

Fifty Four percent (54%) of actual City General Fund revenue has been collected through June 30, 2017 and is on schedule with the 50% revenue target expected for the 2^{nd} quarter. *Table 2* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table 3* shows that the revenues are trending \$5.6M above the same period last year.

Table 2: City General Fund YTD Revenues as a % of Budget

- **Tax Revenue** collections are at 57.0% of the original budget. Both of first and second half property tax installments have been received. There may still be additional smaller receipts for 2017. This amounts to \$24M, or 94.8% of projected property tax revenues. Sales & use tax revenues are at \$21.8M, or 50.6% of projections for the full year. The BPU pilot is currently at \$12.1M, or 39.2% due to seasonality consistent with prior years.
- Licenses & Permits collections include Landlord Rental Licenses and Right-of-

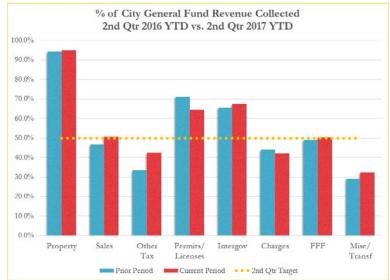


Figure 1: City General Fund Prior Year vs. Current Year

City General Fund Revenues	`		17 2nd Qtr D Actual	Inc	crease/ Decrease
numbers in 000s					
Property Tax	\$	24,265	\$ 24,002	\$	(263)
Sales Tax	\$	16,378	\$ 21,840	\$	5,462
Other Tax	\$	21,069	\$ 21,666	\$	597
Permits/Licenses	\$	817	\$ 790	\$	(26)
Intergovernmental Revenues	\$	445	\$ 475	\$	31
Charges for Service	\$	4,483	\$ 4,587	\$	104
Fines, Forfeits, Fees	\$	2,489	\$ 1,966	\$	(523)
Misc. & Transfers-In	\$	1,667	\$ 1,886	\$	220
Total	\$	71,611	\$ 77,213	\$	5,601

Table 3: City General Fund Revenues Year to Year Comparison

Way Permits. Collections are 64.5% of the amended budget. The prior year collections were at 71.2% for the same period.

- Charges for Service include residential trash fees and building inspection fees and are slightly below, the 50% revenue target for the 2^{nd} quarter, coming in at 42.1%.
- Fines, Forfeits, Fees include Municipal Court revenue and are on target with the 50% revenue target for the 2nd quarter. This is comprised mainly of Municipal Court receipts which are showing 52% of projected yearly collections.
- Misc. & Transfers-In include reimbursements, sale of land, indirect charges. There have been no receipts posted to Contributions and Donations or Indirect Charges which are reflected at the end of the fiscal year.

CITY GENERAL FUND EXPENDITURES

City General Fund Expenditures			7 2nd Qtr D Actual	% of Estimate		
Personnel	\$	102,504	\$ 48,956		47.8%	
Services	\$	20,893	\$ 10,325		49.4%	
Supplies	\$	4,229	\$ 1,981		46.8%	
Grants, Claims	\$	5,677	\$ 2,332		41.1%	
Misc. & Transfers-Out	\$	2,110	\$ 538		25.5%	
Capital Outlay	\$	4,991	\$ 1,437		28.8%	
Total	\$	140,404	\$ 65,568		46.7%	

Table 4: City General Fund YTD Expenditures as a % of Budget

• **Personnel** expenditure spend rate is 47.8% of the amended budget. This is including overtime pay of personnel which has expended 53.0% of its portion of the amended budget.

• Services expenditures are tracking in line with budget. Major expenses paid in this category are Transit Contract Fees, Software Maintenance, City Jail Expenses, and Trash Contract.

•	Supplies are tracking with the
	budget at 46.8%, or \$1.98 million.
	Fuel is tracking 16% below budget
	due to lower energy costs and
	seasonality variance.

- **Grants, Claims** are tracking slightly below budget. Most of these transactions do not take place until the end of year.
- Misc. & Transfers-Out are tracking Table 5: 0 below budget. A portion of the funding here are for reserves and contingencies.

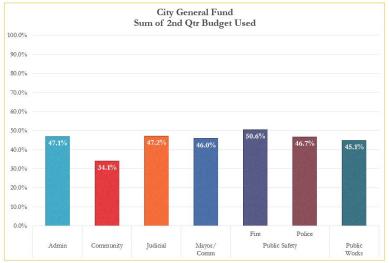


Figure 2: City General Fund Dept. Expenditures as a % of Budget

City General Fund Expenditures 2016 2nd Qtr 2017 2nd Qtr Increase/ Decrease YTD Actual YTD Actual umbers in 000s Personnel 49.925 \$ 48.956 \$ S (969) Services 10,125 10.325 \$ 200 S S Supplies 315 S 1,667 S 1,981 \$ Grants, Claims S 1,912 \$ 2,332 \$ 420 Misc. & Transfers-Out S 2,211 \$ 538 \$ (1,673) Capital Outlay S 895 \$ 1,437 - \$ 542 Total \$ 66,734 \$ 65,568 \$ (1, 165)

Table 5: City General Fund Expenditures Year to Year Comparison

• **Capital Outlay** spend rate is coming in below the 50% 2nd Quarter threshold at 27%. Capital equipment makes up 37% of the capital outlay budget. A portion of this budget is made up of new capital lease payments that do not start until the future year.

• **Debt Service Contingency** includes funding set aside for TDD Debt.

Departments are in line with spending targets for the year. Across the board department are below budget due to reduced commodity costs for fuel and lower energy utilization in the winter months. Departments are also in line with budget in personnel. Within services some departments have expended more because departments typically pay contracts at beginning of the year.

COUNTY GENERAL FUND REVENUES

The County General Fund is the principal operation account of Wyandotte County. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The County General Fund is used to support general operations including Emergency Management, Sheriff, Emergency Dispatch, Court programs, Public Works, general services functions, and administrative programs. General Fund revenues are also used to finance the purchase of capital equipment and capital projects which are not debt financed.

County General Fund Revenues			17 2nd Qtr D Actual	% Rev Collected
numbers in 000s				
Property Tax	\$	34,829	\$ 33,176	95.3%
Sales Tax	\$	6,584	\$ 3,374	51.2%
Other Tax	\$	9,323	\$ 5,608	60.2%
Permits/Licenses	\$	1,130	\$ 479	42.4%
Intergovernmental Revenues	\$	66	\$ 36	54.3%
Charges for Service	\$	1,549	\$ 721	46.6%
Fines, Forfeits, Fees	\$	2,135	\$ 1,437	67.3%
Misc. & Transfers-In	\$	2,415	\$ 1,133	46.9%
Total	\$	58,029	\$ 45,964	79.2%

Seventy Nine percent (79%) of budgeted County General Fund revenue has been collected through June 30, 2017 compared to the 50% revenue target expected for 2^{nd} quarter reporting. *Table 6* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table* 7 shows that the revenues are trending along the same level as the same period last year.

Table 6: County General Fund YTD Revenues as a % of Budget

• **Tax Revenue** collections are at 83% of the original budget. Both of first and second half property tax installments have been received. There may still be additional smaller receipts for 2017. This amounts to \$33.2M, or 95.3% of projected property tax revenues. Sales & use tax revenues are at \$3.4M, or 51.2% of projections for the full year. The Mortgage registration tax is currently at 55% of projections.

County General Fund Revenues	~		17 2nd Qtr D Actual	Inc	crease/ Decrease
numbers in 000s					
Property Tax	\$	31,116	\$ 33,176	\$	2,060
Sales Tax	\$	2,564	\$ 3,374	\$	809
Other Tax	\$	5,199	\$ 5,608	\$	409
Permits/Licenses	\$	553	\$ 479	\$	(74)
Intergovernmental Revenues	\$	54	\$ 36	\$	(19)
Charges for Service	\$	631	\$ 721	\$	90
Fines, Forfeits, Fees	\$	1,172	\$ 1,437	\$	265
Other Financing Sources	\$	736	\$ 1,133	\$	397
Total	\$	42,026	\$ 45,964	\$	3,938

Table 7: County General Fund Revenues Year to Year Comparison

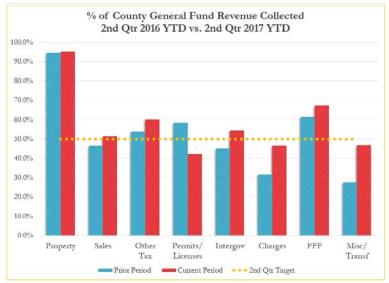


Figure 3: County General Fund Prior Year vs. Current Year

• **Permits & Licenses** include auto licenses and are slightly lower than the 50% revenue target for the 2nd quarter.

• Charges for Service has collected 46.6% of anticipated revenues. Jail fee revenues are only at 47.2% of expectations.

• Fines, Forfeits, Fees includes officer fees, treasurer fees, and development agreement penalties and is above the 50% revenue target for the 2^{nd} quarter at 67.3%.

• **Miscellaneous Revenue** is currently at 46.9%, due to the fact receipts have not been posted for Indirect Charges.

COUNTY GENERAL FUND EXPENDITURES

County General Fund Expenditures		2017 Amended Budget		7 2nd Qtr D Actual	% of Estimate	
numbers in 000s	<u>^</u>	10.110	^	00.007		50 70/
Personnel	2	40,110	ð.	20,337		50.7%
Services	\$	12,916	\$	7,216		55.9%
Supplies	\$	1,416	\$	706		49.8%
Grants, Claims	\$	1,873	\$	1,041		55.6%
Misc. & Transfers-Out	\$	1,636	\$	100		6.1%
Capital Outlay	\$	1,585	\$	376		23.7%
Total	\$	59,535	\$	29,774		50.0%

Table 9: County General Fund YTD Expenditures as a % of Budget

• **Personnel** expenditure spend rate is 50.7% of the amended budget. This is including overtime pay of personnel which has expended 80.9% of its portion of the amended budget.

• Services expenditures are consistent with the 50% 2nd Quarter budget target. Major expenses paid in this category are Attorney and Lawyers, External Prisoner Housing, and Prisoner Medical Contracts.

- Supplies are tracking at budget at 49.8%. Major expenses paid in this category are Natural Gas, Fuel, and Auto Parts.
- **Grants, Claims** are tracking above budget at 55.6%. Most of these transactions do not take place until the end of year.
- **Misc. & Transfers-Out** are tracking below budgeted levels for 2017 on target. A portion of this funding are for reserves and contingencies.

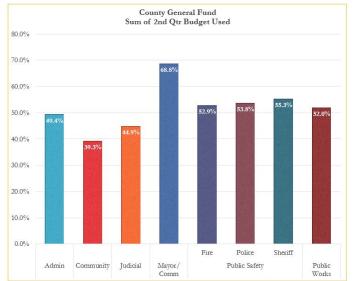


Figure 4: County General Fund Dept. Expenditures as a % of Budget

County General Fund	2016	2016 2nd Qtr		2017 2nd Qtr		rease/ Decrease
Expenditures	YTD	YTD Actual		D Actual		
numbers in 000s						
Personnel	\$	20,177	\$	20,337	\$	160
Services	\$	9,434	\$	7,216	\$	(2,218)
Supplies	\$	648	\$	706	\$	58
Grants, Claims	\$	302	\$	1,041	\$	739
Misc. & Transfers-Out	\$	213	\$	100	\$	(113)
Capital Outlay	\$	389	\$	376	\$	(13)
Total	\$	31,162	\$	29,774	\$	(1,388)

Table 8: County General Fund Expenditures Year to Year Comparison

• **Capital Outlay** was below amended budget by 28%. Capital equipment makes up 60% of the capital outlay budget. A portion of this budget is made up of new capital lease payments that do not start until the future year.

Most Departments are in line with spending targets for the year. Mayor and Commission appears overspent on the county side but is under-spent on the city side.

CONSOLIDATED PARKS GENERAL FUND REVENUES

The Consolidated Parks General Fund combines the former City and County Park's Department budget into one operating fund. This fund is used for the operation of parks, parkways, recreational areas and facilities under the supervision of the Director of Parks and Recreation. The three divisions of this fund include: Administration, Parks, and Recreation.

All park and recreation user fees, rentals, contracts and lease revenues will be allocated to this fund. In addition, this fund receives an annual appropriation from the city general fund shown under Intergovernmental Revenues.

Parks General Fund Revenues	2017 Amended Budget		7 2nd Qtr D Actual	% Rev Co	llected
numbers in 000s					
Property Tax	\$	1,553	\$ 1,482		95.4%
Other Tax	\$	279	\$ 184		66.0%
Permits/Licenses	\$	-	\$ -		0.0%
Intergovernmental Revenues	\$	3,700	\$ 1,850		50.0%
Charges for Service	\$	635	\$ 331		52.2%
Fines, Forfeits & Fees	\$	-	\$ -		0.0%
Misc. & Transfers-In	\$	201	\$ 100		49.7%
Total	\$	6,369	\$ 3,947		62.0%

Thirty-three percent (33%) of budgeted Consolidated Parks General Fund revenue has been collected through June 30, 2017 compared to the 50% revenue target expected for 2^{nd} quarter reporting. *Table 10* shows the actual collections for the major revenue sources and the percent collected compared to the budget. *Table 11* shows that the revenues are trending along the same level as the same period last year.

Table 10: Consolidated Parks General Fund YTD Revenues as a % of Budget

• **Tax Revenue** collections are at 91% of the amended budget. Both of first and second half property tax installments have been received. There may still be additional smaller receipts for 2017. This amounts to \$1.5M, or 95.4% of projected property tax revenues. Motor Vehicle Tax Revenues are at 65.3% of projected revenues.

Parks General Fund Revenues				17 2nd Qtr D Actual	Inc	rease/ Decrease
numbers in 000s Property Tax	s	1,390	\$	1,482	s	92
Other Tax	ŝ	1,070	ŝ	1,102	ŝ	30
Permits/Licenses	s	-	ŝ	-	s	-
Intergovernmental Revenues	\$	1,600	\$	1,850	\$	250
Charges for Service	\$	335	\$	331	\$	(4)
Fines, Forfeits & Fees	\$	-	\$	-	\$	-
Other Financing Sources	\$	100	\$	100	\$	0
Total	\$	3,580	\$	3,947	\$	367

Table 11: Consolidated Parks Revenues Year to Year Comparison

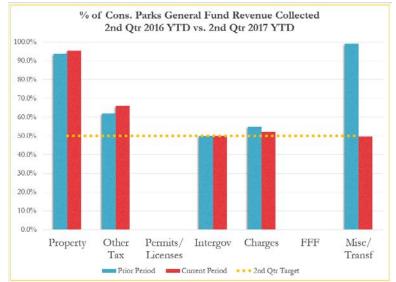


Figure 5: Consolidated Parks General Fund Prior vs. Current Year

• Charges for Service include Park Shelter and Field Rentals and are consistent with the 50% revenue target for the 2^{nd} quarter.

• Miscellaneous Revenue is tracking with the 50% second quarter revenue target, and is currently at 49.7% of budgeted collections.

CONS. PARKS GENERAL FUND EXPENDITURES

Misc. & Transfers-Out transactions

are done at the end of the fiscal year.

Capital Outlay is below amended

budget by 21.5%. Capital equipment

makes up 43%, or \$292,000 of the

projects make up 57%, or \$380,000 of

the capital budget. A portion of the

capital budget is made up of new

capital lease payments that do not

capital outlay budget.

start until the future year.

Parks General Fund Expenditures numbers in 000s	2017 Amended Budget		7 2nd Qtr D Actual	% of Estimate	
Personnel	\$ 4,000	\$	2,023		50.6%
Services	\$ 1,125	\$	840		74.7%
Supplies	\$ 618	\$	314		50.8%
Grants, Claims	\$ 12	\$	6		54.2%
Misc. & Transfers-Out	\$ 151	\$	-		0.0%
Capital Outlay	\$ 672	\$	191		28.5%
Total	\$ 6,578	\$	3,374		51.3%

Table 12: Consolidated Parks General Fund YTD Expenditures as a % of Budget

Capital

• Personnel expenditure spend rate is 50.6% of the amended budget.

• Services are tracking above budget at 75%. Expenditures run higher in the summer months when Parks and Recreation operations are more active.

• Supplies are in line with budget at 50.8%, or \$314 thousand. Fuel is tracking 47% below budget. Natural Gas is also tracking 22% below budget.

224

53

6

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130

Parks General Fund 2017 2nd Otr Increase / Decrease 2016 2nd Otr numbers in 000s Personnel 1,182 2,023 \$ 841 \$ - \$ Services 616 840 \$ \$ \$ Supplies \$ 261 \$ 314 \$ Grants, Claims \$ 6 \$ s -Misc. & Transfers-Out \$ S S _ Capital Outlay \$ \$ 191 \$ 61 Total \$ 2,120 \$ 3,374 \$ 1,254

Table 13: Consolidated Parks Expenditures Year to Year Comparison

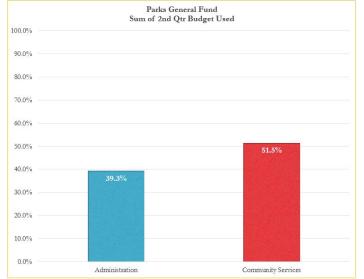


Figure 6: Parks General Fund Dept. Expenditures as a % of Budget

Parks and Recreation, or Community Services, is a majority of the Consolidated Parks Fund. Spending for Parks and Recreation is in line with spending targets for mid-year. Across all expenditure categories the department was in line with spending targets. Capital Outlay spending has increased in the 2nd Quarter, compared to the 1st Quarter, due to more capital activity going on in peak summer months.

Budget to Actual through June 30th 2017

Second Quarter

	REVENUES numbers in 000's						EXPENDITURES numbers in 000's					
		Amended	2017			2017 Amended		201	177			
Tax Levy Funds	Bude			D Actual	% of Budget		dget		D Actual	% of E	ndget	
City General Fund	\$	141.886	s	77.213	54.4%	S	140.404	S	65,568		46.7%	
City Bond & Interest	S	29,233	S	20,698	70.8%	S	33,549	S	7,105		21.2%	
County General Fund	s	58,029	ŝ	45,964	79.2%	S	59,535	ŝ	29,774		50.0%	
Cons. Parks General Fund	S	6,369	s	3,947	62.0%	S	6,578	\$	3,374		51.3%	
County Bond & Interest	\$	3,387	Ş	2,999	88.5%	Ş	2,941	\$	371		12.6%	
CIFI	\$		Ş	-	0.0%	Ş	1	Ş	1		99.6%	
Aging	\$	1,582	Ş	1,347	85.1%	Ş	1,717	Ş	816		47.5%	
Developmental Disabilities	\$	459	Ş	414	90.3%	Ş	578	Ş	173		29.9%	
Elections	\$	1,162	Ş	1,047	90.1%	Ş	1,384	Ş	504		36.5%	
Health	\$	3,072	Ş	2,245	73.1%	Ş	3,188	\$	1,430		44.9%	
Mental Health	Ş	562	Ş	509	90.6%	Ş	580	\$	270		46.6%	
Total UG Tax Levy Funds	\$	245,741	Ş	156,382	63.6%	\$	250,455	Ş	109,386		43.7%	
	2017 Amended 2017					2017 Amended 2017						
Other Funds	Budg			D Actual	% of Budget		dget		D Actual	% of E	udget	
Wyandotte County 911	Ş	800	Ş	397	49.7%	Ş	851	Ş	480		56.4%	
Alcohol	\$	540	Ş	243	44.9%	Ş	724	\$	235		32.5%	
Court Trustee	Ş	420	Ş	209	49.8%	Ş	583	\$	196		33.6%	
Dedicated Sales Tax	Ş	9,988	Ş	5,161	51.7%	Ş	10,364	Ş	3,004		29.0%	
Emergency Medical Services	Ş	11,370	Ş	5,664	49.8%	Ş	11,634	\$	5,395		46.4%	
Environmental Trust	\$	1,067	Ş	454	42.5%	Ş	1,130	Ş	291		25.8%	
Jail Commissary	\$	29	Ş	23	79.4%	Ş	60	Ş	5		8.5%	
Parks & Recreation	\$	540	Ş	239	44.3%	Ş	640	Ş	395		61.7%	
Public Levee	\$	330	Ş	175	53.0%	Ş	451	Ş	32		7.0%	
Register of Deeds Technology	Ş	155	Ş	74	47.8%	Ş	170	Ş	68		39.8%	
Clerk Technology	\$	42	Ş	25	59.5%	Ş	50	Ş	-		0.0%	
Treasury Technology	\$	42	\$	25	59.5%	Ş	15	Ş	8		50.8%	
Sewer System	\$	37,832	Ş	17,435	46.1%	Ş	41,190	\$	12,780		31.0%	
Stormwater	\$	3,415	Ş	1,421	41.6%	Ş	4,231	Ş	946		22.4%	
Street & Highway	\$	6,930	\$	3,548	51.2%	Ş	7,233	\$	3,467		47.9%	
Sunflower Hills Golf Course	\$	780	Ş	272	34.9%	Ş	797	Ş	383		48.0%	
Travel & Tourism	\$	3,372	\$	1,487	44.1%	Ş	2,543	\$	1,073		42.2%	
Stadium	\$	356	ş	149	41.8%	Ş	527	ş	179		34.0%	
Special Assets	\$	-	Ş	-		Ş	750	\$	-		0.0%	
Total Other Funds	Ş	78,009	Ş	37,002	47.4%	Ş	83,941	Ş	28,936		34.5%	
Total Funds	Ş	323,750	Ş	193,385	59.7%	Ş	334,396	Ş	138,323		41.4%	
County Library	\$	2,681	\$	2,591	96.7%	Ş	2,934	\$	2,591		88.3%	
Total ALL Funds	\$	326,431	Ş	195,976	60.0%	\$	337,330	Ş	140,914		41.8%	

Table 14: All Funds Revenues and Expenditures Budget vs. Actual