

QUARTERLY FINANCIAL REPORT

Third Quarter 2017 Budget to Actuals Trend Analysis

This document has been prepared by the Finance department. Please direct any inquiries to the Budget Director, Reginald Lindsey at 913-573-5292

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Quarterly Financial Report

Third Quarter of 2017

The Unified Government has completed the third quarter of the 2017 fiscal year which began in January 2017. This report summarizes the activities of the General Funds, and is not meant to be inclusive of all finance and accounting transactions. We hope this report provides the community with an overview of the Unified Government's financial performance.

The General Funds consist of the City General Fund, the County General Fund, and the Consolidated Parks Fund. They are the primary operating funds of the Unified Government and are used to account for a majority of operating activities. Other large funds, such as the Emergency Medical Services Fund, Dedicated Sales Tax Fund, Sewer Enterprise Fund and the Street & Highway Fund, account for a good portion of the remaining financial activities.

The total 2017 Amended Budget is \$357.9M which consists of \$216.1M for the General Funds, \$43.9M for Other Tax Levy Supported Funds and \$87.1M for Non-Tax Levy Supported Funds. The General Fund Budget does not include the annual appropriation for debt service contingency of \$9.6M.

This report focuses on the General Funds. Financial performance of all other funds may be found on the last page.

CONSOLIDATED GENERAL FUND BALANCE

In measuring financial performance, it is recommended to review the collection and spending of resources through the current period and compare this information with the prior fiscal year for the same period. The following table is the financial overview of the Consolidated General Fund for the period of January through September of 2017. This data includes all three general funds.

CONSOLIDATED GENERAL FUND numbers in 000's	Budget	FY 2016 d Qtr YTD Actual	% of budget	Budget	3rc	FY 2017 d Qtr YTD Actual	% of budget
Revenues	\$ 192,441	\$ 153,420	79.7%	\$ 204,028	\$	162,908	79.8%
Expeditures	\$ 198,213	\$ 140,881	71.1%	\$ 205,767	\$	141,210	68.6%
Net Alloc & Transfers	\$ (2,299)	\$ (1,725)	75.0%	\$ 982	\$	736	75.0%
Net Change	\$ (8,072)	\$ 10,815		\$ (757)	\$	22,434	
Balance, Start of Year	\$ 21,129	\$ 21,129		\$ 19,279	\$	19,279	
Balance Year-to -Date	\$ 13,057	\$ 31,944		\$ 18,521	\$	41,713	

Table 1: Consolidated General Fund Schedule of Revenues, Expenditures and Changes in Fund Balance

- Collected revenues are in excess of the 3rd quarter 75% target in both the prior and current fiscal years due to a majority of property tax collections is received in the first six months of the fiscal year.
- Expenditures are approximately 6.4% below the 3rd quarter 75% target in the current fiscal year compared to 3rd quarter of the prior fiscal year which was 5% below target.
- The beginning fund balances are on a cash basis. Year-To-Date fund balance is higher than budgeted fund balance because total revenues are being collected on target while spending is about 2% below the target.

CITY GENERAL FUND REVENUES

The City General Fund is the principal operating account of Kansas City, KS. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The General Fund is used to support general operations, including Police, Fire, Municipal Court, Public Works, general services functions and administrative programs. General Fund revenues are also used to finance the purchase of equipment and capital projects not financed with debt.

City General Fund Revenues	2017 Amended Budget		l7 3rd Qtr 'D Actual	% Rev Collected
Property Tax	\$	25,309	\$ 24,815	98.0%
Sales Tax	\$	44,256	\$ 34,200	77.3%
Other Tax	\$	49,765	\$ 34,497	69.3%
Permits/Licenses	\$	1,225	\$ 1,060	86.5%
Intergovernmental Revenues	\$	704	\$ 648	92.0%
Charges for Service	\$	10,892	\$ 7,233	66.4%
Fines, Forfeits, Fees	\$	3,913	\$ 2,902	74.2%
Misc. & Transfers-In	\$	5,823	\$ 1,257	21.6%
Total	\$	141,886	\$ 106,613	75.1%

Table 2: City General Fund YTD Revenues as a % of Budget

Seventy Five percent (75%) of actual City General Fund revenue has been collected through September 30, 2017 and is on schedule with the 75% revenue target expected for the 3rd quarter. *Table 2* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table 3* shows that the revenues are trending \$7.3M above the same period last year.

- Tax Revenue collections are at 78.3% of the original budget. Both of first and second half property tax installments have been received. There may still be additional smaller receipts for 2017. This amounts to \$24.8 M, or 98% of projected property tax revenues. Sales & use tax revenues are at \$34.2 M, or 77.3% of projections for the full year.
- Licenses & Permits collections include Landlord Rental Licenses and Right-of-Way Permits. Collections are 86.5% of the

City General Fund Revenues	2016 3rd Qtr		2017 3rd Qtr		Inc	rease/ Decrease
	YTD Actual		YTD Actual			
numbers in 000s						
Property Tax	\$	25,682	\$	24,815	\$	(867)
Sales Tax	\$	25,854	\$	34,200	\$	8,346
Other Tax	\$	33,039	\$	34,497	\$	1,458
Permits/Licenses	\$	1,084	\$	1,060	\$	(23)
Intergovernmental Revenues	\$	693	\$	648	\$	(45)
Charges for Service	\$	7,619	\$	7,233	\$	(386)
Fines, Forfeits, Fees	\$	3,426	\$	2,902	\$	(524)
Misc. & Transfers-In	\$	1,845	\$	1,257	\$	(588)
Total	\$	99,242	\$	106,613	\$	7,371

Table 3: City General Fund Revenues Year to Year Comparison



Figure 1: City General Fund Prior Year vs. Current Year

amended budget. The prior year collections were at 94.5% for the same period.

- Charges for Service include residential trash fees and building inspection fees and are below, the 75% revenue target for the 3rd quarter, coming in at 66.4%.
- **Fines, Forfeits, Fees** include Municipal Court revenue and are slightly below target with the, 75% revenue target for the 3rd quarter, coming in at 74.2%.
- Misc. & Transfers-In include reimbursements, sale of land, indirect charges.

CITY GENERAL FUND EXPENDITURES

City General Fund Expenditures	2017 Amended Budget		17 3rd Qtr D Actual	% of Estimate	
Personnel	\$	102,338	\$ 74,315	72.6%	
Services	\$	20,909	\$ 14,478	69.2%	
Supplies	\$	4,274	\$ 2,857	66.9%	
Grants, Claims	\$	5,714	\$ 855	15.0%	
Misc. & Transfers-Out	\$	2,091	\$ -	0.0%	
Capital Outlay	\$	5,403	\$ 2,561	47.4%	
Total	\$	140,729	\$ 95,067	67.6%	

Table 4: City General Fund YTD Expenditures as a % of Budget

- **Personnel** expenditure spend rate is 72.6% of the amended budget.
- Services expenditures are at 69.2%. Major expenses paid in this category are Transit Contract Fees, Software Maintenance, City Jail Expenses, and Trash Contract.
- **Supplies** are tracking with the budget at 66.9%, or \$2.857 million.

- Grants, Claims are at 15% or 8.55 million. Most of these transactions do not take place until the end of year.
- Misc. & Transfers-Out are tracking below budget. A portion of the funding here are for reserves and contingencies.

City General Fund Expenditures	3rd Qtr) Actual	7 3rd Qtr D Actual	Inc	rease/ Decrease
numbers in 000s				
Personnel	\$ 73,101	\$ 74,315	\$	1,214
Services	\$ 13,630	\$ 14,478	\$	848
Supplies	\$ 2,614	\$ 2,857	\$	243
Grants, Claims	\$ 3,257	\$ 855	\$	(2,402)
Misc. & Transfers-Out	\$ 8	\$ -	\$	(8)
Capital Outlay	\$ 1,529	\$ 2,561	\$	1,033
Total	\$ 94,139	\$ 95,067	\$	928

Table 5: City General Fund Expenditures Year to Year Comparison

 Capital Outlay spend rate is coming in below the 75% 3rd Quarter threshold Capital equipment make;

threshold. Capital equipment makes up 47.4% of the capital outlay budget. A portion of this budget is made up

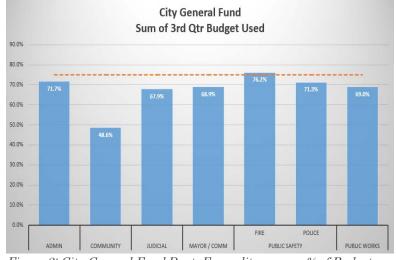


Figure 2: City General Fund Dept. Expenditures as a % of Budget

of new capital lease payments that do not start until the future year.

• **Debt Service Contingency** includes funding set aside for TDD Debt.

Departments are in line with spending targets for the year. Across the board, departments are below budget due to reduced commodity costs for fuel and lower energy utilization in the winter months. Departments are also in line with budget in personnel. Within services some departments have expended more because departments typically pay contracts at beginning of the year.

COUNTY GENERAL FUND REVENUES

The County General Fund is the principal operation account of Wyandotte County. Revenue is received from taxes, fees, intergovernmental revenue, charges for services, and other sources. The County General Fund is used to support general operations including Emergency Management, Sheriff, Emergency Dispatch, Court programs, Public Works, general services functions, and administrative programs. General Fund revenues are also used to finance the purchase of capital equipment and capital projects which are not debt financed.

County General Fund Revenues			17 3rd Qtr D Actual	% Rev Collected
Property Tax	\$	34,829	\$ 34,300	98.5%
Sales Tax	\$	6,734	\$ 5,227	77.6%
Other Tax	\$	9,173	\$ 8,337	90.9%
Permits/Licenses	\$	1,130	\$ 787	69.7%
Intergovernmental Revenues	\$	66	\$ 11	16.4%
Charges for Service	\$	1,549	\$ 1,114	71.9%
Fines, Forfeits, Fees	\$	2,135	\$ 2,199	103.0%
Misc. & Transfers-In	\$	2,415	\$ 1,882	77.9%
Total	\$	58,029	\$ 53,857	92.8%

Table 6: County General Fund YTD Revenues as a % of Budget

Ninety eight percent (98.5%) of budgeted County General Fund revenue has been collected through September 30, 2017 compared to the 75% revenue target expected for 3rd quarter reporting. *Table 6* shows the actual collections by major revenue source category and the percent collected compared to the budget. *Table 7* shows that the revenues are trending along the same level as the same period last year.

Tax Revenue collections are at 94% of the
original budget. Both of first and second
half property tax installments have been
received. There may still be additional
smaller receipts for 2017. This amounts
to \$34.3M, or 98.5% of projected property
tax revenues. Sales & use tax revenues
are at \$5.2M, or 77.6% of projections for
the full year.

County General Fund Revenues	2016 3rd Qtr		2017 3rd Qtr		Increase/ Decreas	
	YTD Actual		YTD Actual			
numbers in 000s						
Property Tax	\$	32,948	\$	34,300	\$	1,353
Sales Tax	\$	4,021	\$	5,227	\$	1,205
Other Tax	\$	7,818	\$	8,337	\$	519
Permits/Licenses	\$	891	\$	787	\$	(104)
Intergovernmental Revenues	\$	38	\$	11	\$	(27)
Charges for Service	\$	907	\$	1,114	\$	207
Fines, Forfeits, Fees	\$	1,862	\$	2,199	\$	337
Other Financing Sources	\$	1,031	\$	1,882	\$	850
Total	\$	49,517	\$	53,857	\$	4,340

Table 7: County General Fund Revenues Year to Year Comparison

Permits & Licenses include auto licenses

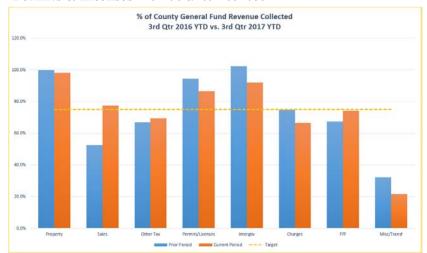


Figure 3: County General Fund Prior Year vs. Current Year

and are slightly lower than the 75% revenue target for the 3rd quarter, at 69.7%.

- **Charges for Service** has collected 71.9% of anticipated revenues.
- Fines, Forfeits, Fees includes officer fees, treasurer fees, and development agreement penalties and is above the 75% revenue target for the 3rd quarter at 103%.
- **Miscellaneous Revenue** is currently at 77.9% or 1.882M.

COUNTY GENERAL FUND EXPENDITURES

County General Fund Expenditures numbers in 000s	2017 Amended Budget		7 3rd Qtr D Actual	% of Estimate		
Personnel	\$ 40,110	\$	29,686	74.0%		
Services	\$ 12,886	\$	8,451	65.6%		
Supplies	\$ 1,464	\$	952	65.0%		
Grants, Claims	\$ 1,873	\$	1,502	80.2%		
Misc. & Transfers-Out	\$ 1,606	\$		0.0%		
Capital Outlay	\$ 1,695	\$	845	49.9%		
Total	\$ 59,635	\$	41,435	69.5%		

Table 9: County General Fund YTD Expenditures as a % of Budget

- **Personnel** expenditure spend rate is 74% of the amended budget.
- Services expenditures are below the 75% 3rd Quarter budget target at, 65.6%. Major expenses paid in this category are Attorney and Lawyers, External Prisoner Housing, and Prisoner Medical Contracts.

- Supplies are tracking at budget at 65%. Major expenses paid in this category are Natural Gas, Fuel, and Auto Parts.
- Grants, Claims are tracking above budget at 80.2%. Most of these transactions do not take place until the end of year.

County General Fund Expenditures numbers in 000s	2016 3rd Qtr YTD Actual		17 3rd Qtr D Actual	Inc	rease/ Decrease
Personnel	\$	29,283	\$ 29,686	\$	403
Services	\$	10,675	\$ 8,451	\$	(2,224)
Supplies	\$	858	\$ 952	\$	94
Grants, Claims	\$	637	\$ 1,502	\$	865
Misc. & Transfers-Out	\$	288	\$	\$	(288)
Capital Outlay	\$	604	\$ 845	\$	241
Total	\$	42,345	\$ 41,435	\$	(909)

Table 8: County General Fund Expenditures Year to Year Comparison

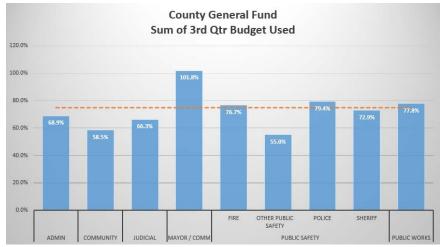


Figure 4: County General Fund Dept. Expenditures as a % of Budget

the city side.

- Misc. & Transfers-Out are tracking below budgeted levels for 2017 on target. A portion of this funding are for reserves and contingencies.
- Capital Outlay was below amended budget at 49.9%. Capital equipment makes up 60% of the capital outlay budget. A portion of this budget is made up of new capital lease payments that do not start until the future year.

Most Departments are in line with spending targets for the year. Mayor and Commission appears overspent on the county side but is under-spent on

CONSOLIDATED PARKS GENERAL FUND REVENUES

The Consolidated Parks General Fund combines the former City and County Park's Department budget into one operating fund. This fund is used for the operation of parks, parkways, recreational areas and facilities under the supervision of the Director of Parks and Recreation. The three divisions of this fund include: Administration, Parks, and Recreation.

All park and recreation user fees, rentals, contracts and lease revenues will be allocated to this fund. In addition, this fund receives an annual appropriation from the city general fund shown under Intergovernmental Revenues.

Parks General Fund Revenues	2017 Amended Budget		17 3rd Qtr 'D Actual	% Rev C	Collected
numbers in 000s					
Property Tax	Ş	1,553	\$ 1,532		98.6%
Other Tax	\$	279	\$ 271		97.0%
Permits/Licenses	\$	-	\$ -		0.0%
Intergovernmental Revenues	\$	3,700	\$ -		0.0%
Charges for Service	\$	635	\$ 463		72.8%
Fines, Forfeits & Fees	\$	-	\$ -		0.0%
Misc. & Transfers-In	\$	201	\$ 173		85.8%
Total	\$	6,369	\$ 2,438		38.3%

Table 10: Consolidated Parks General Fund YTD Revenues as a % of Budget

Thirty-eight percent (38.3%) of budgeted Consolidated Parks General Fund revenue has been collected through September 30, 2017 compared to the 75% revenue target expected for $3^{\rm rd}$ quarter reporting. Table 10 shows the actual collections for the major revenue sources and the percent collected compared to the budget. Table 11 shows that the revenues are trending along the same level as the same period last year.

•	Tax Reve	nue	colle	ctions	are	at
	98.6% of tl	he an	nende	d budg	get. Bo	oth
	of first and	d seco	nd ha	alf prop	erty 1	tax
	installmen	its h	ave 1	been 1	receiv	ed.
	There ma	ay s	still	be a	dditio	nal
	smaller r	eceip	ts fo	r 201	7. T	his
	amounts	to \$1	1.53M	or S	98.6%	of
	projected p	orope	rty ta	x reve	nues.	

Parks General Fund Revenues	2016 3rd Qtr YTD Actual		17 3rd Qtr D Actual	Incr	ease/ Decrease
Property Tax	\$ 1,471	\$	1,532	\$	60
Other Tax	\$ 236	\$	271	\$	35
Permits/Licenses	\$ -	\$	-	\$	-
Intergovernmental Revenues	\$ 2,400	\$	-	\$	(2,400)
Charges for Service	\$ 453	\$	463	\$	9
Fines, Forfeits & Fees	\$ -	\$	-	\$	-
Other Financing Sources	\$ 100	\$	173	\$	72
Total	\$ 4,661	\$	2,438	\$	(2,223)

Table 11: Consolidated Parks Revenues Year to Year Comparison

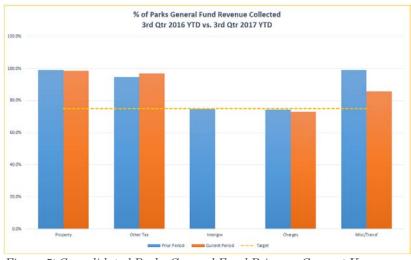


Figure 5: Consolidated Parks General Fund Prior vs. Current Year

- Charges for Service include Park Shelter and Field Rentals and is slightly below the 75% revenue target for the 3rd quarter at 72.8%.
- **Miscellaneous Revenue** is tracking above the 75% 3rd quarter revenue target, and is currently at 85.8% of budgeted collections.

CONS. PARKS GENERAL FUND EXPENDITURES

Parks General Fund Expenditures numbers in 000s	2017 Amended Budget		2017 3rd Qtr YTD Actual		% of Estimate	
Personnel	\$	4,000	\$	3,069	76.7%	
Services	\$	1,118	\$	987	88.2%	
Supplies	\$	625	\$	440	70.4%	
Grants, Claims	\$	12	\$	6	54.2%	
Misc. & Transfers-Out	\$	151	\$	-	0.0%	
Capital Outlay	\$	772	\$	206	26.6%	
Total	\$	6,678	\$	4,707	70.5%	

Table 12: Consolidated Parks General Fund YTD Expenditures as a % of Budget

- **Personnel** expenditure spend rate is 76.7% of the amended budget.
- Services are tracking above budget at 88.2%. Expenditures run higher in the summer months when Parks and Recreation operations are more active.
- Supplies are in line with budget at 70.4%, or \$440 thousand.
- Misc. & Transfers-Out transactions are done at the end of the fiscal year.

• Capital Outlay is below amended budget at 26.6%. Capital equipment makes up 43%, or \$292,000 of the capital outlay budget. Capital projects make up 57%, or \$380,000 of the capital budget. A portion of the capital budget is made up of new capital lease payments that do not start until the future year.

Parks General Fund numbers in 000s	2016 3	rd Otr	201	7 3rd Otr	Inci	rease/ Decrease
Personnel	\$	2,789	\$	3,069	Ş	279
Services	\$	932	\$	987	\$	55
Supplies	\$	380	\$	440	\$	59
Grants, Claims	\$	-	\$	6	\$	6
Misc. & Transfers-Out	\$	-	\$	-	\$	-
Capital Outlay	\$	295	\$	206	\$	(90)
Total	\$	4,397	\$	4,707	\$	310

Table 13: Consolidated Parks Expenditures Year to Year Comparison

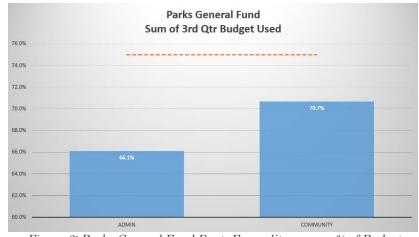


Figure 6: Parks General Fund Dept. Expenditures as a % of Budget

Parks and Recreation, or Community Services, is a majority of the Consolidated Parks Fund. Spending for Parks and Recreation is in line with spending targets for mid-year. Across all expenditure categories the department was in line with spending targets.

ALL UNIFIED GOVERNMENT FUNDS

Budget to Actual through September 30th 2017 Third Quarter

	REVENUES numbers in 000's						EXPENDITURES numbers in 000's					
	2017 Amended 2017						7 Amended	201	7			
Tax Levy Funds	Budget		YTD.	Actual	% of Budget		Budget		D Actual	% of Budget		
City General Fund	\$	151,525	\$	106,613	70.4%	Ş	150,043	Ş	94,917	63.3%		
City Bond & Interest	\$	29,233	\$	20,931	71.6%	\$	33,549	Ş	32,020	95.4%		
County General Fund	\$	58,029	Ş	53,857	92.8%	Ş	59,535	Ş	41,435	69.6%		
Cons. Parks General Fund	\$	6,369	\$	2,438	38.3%	\$	6,578	\$	4,707	71.6%		
County Bond & Interest	\$	3,387	Ş	3,214	94.9%	Ş	2,941	Ş	1,976	67.2%		
CIFI *	\$	3	\$	362	100.0%	\$	700	\$	697	99.6%		
Aging	\$	1,582	Ş	1,357	85.7%	Ş	1,717	Ş	1,251	72.9%		
Developmental Disabilities	\$	459	Ş	465	101.3%	Ş	578	Ş	226	39.0%		
Elections	\$	1,162	Ş	1,135	97.7%	Ş	1,384	ş	808	58.4%		
Health	\$	3,072	Ş	2,543	82.8%	Ş	3,188	Ş	2,026	63.5%		
Mental Health	\$	562	Ş	551	98.0%	Ş	580	Ş	405	69.8%		
Total UG Tax Levy Funds	\$	255,379	\$	193,103	75.6%	\$	260,093	ş	179,772	69.1%		
	2017 Ar	nended	2017			201	7 Amended	201	.7			
Other Funds	Budget		YTD.	Actual	% of Budget	Bud	lget	YTI	D Actual	% of Budget		
Wyandotte County 911	\$	800	Ş	603	75.4%	Ş	851	Ş	500	58.8%		
Alcohol	\$	540	\$	364	67.3%	\$	724	Ş	308	42.5%		
Court Trustee	\$	420	\$	313	74.5%	\$	583	\$	300	51.5%		
Dedicated Sales Tax	\$	9,988	\$	8,002	80.1%	\$	10,576	\$	4,722	44.6%		
Emergency Medical Services	\$	11,370	\$	8,550	75.2%	\$	11,634	\$	6,573	56.5%		
Environmental Trust	\$	1,067	\$	714	66.9%	\$	1,130	\$	401	35.5%		
Jail Commissary	\$	29	\$	34	115.6%	\$	60	\$	12	19.4%		
Parks & Recreation	\$	540	\$	364	67.3%	\$	640	\$	532	83.1%		
Public Levee	Ş	330	\$	251	75.9%	\$	451	\$	48	10.6%		
Register of Deeds Technology	Ş	155	\$	118	76.3%	\$	170	\$	68	40.2%		
Clerk Technology	Ş	42	\$	36	85.9%	\$	50			0.0%		
Treasury Technology	Ş	42	\$	36	85.9%	\$	15	\$	8	50.8%		
Sewer System	\$	37,832	\$	26,704	70.6%	\$	41,395	\$	21,262	51.4%		
Stormwater	\$	3,415	\$	2,303	67.4%	\$	4,231	\$	1,207	28.5%		
Street & Highway	\$	6,930	\$	5,266	76.0%	\$	7,233	\$	4,807	66.5%		
Sunflower Hills Golf Course	\$	780	\$	527	67.5%	\$	779	\$	519	66.6%		
Travel & Tourism	\$	3,372	Ş	2,400	71.2%	\$	2,543	\$	1,274	50.1%		
Stadium	\$	356	\$	74	20.8%	\$	527	\$	302	57.3%		
Special Assets	\$	-	Ş	-		Ş	750	Ş	-	0.0%		
Total Other Funds	\$	78,009	\$	56,657	72.6%	\$	84,340	\$	42,841	50.8%		
Total Funds	\$	333,388	\$	249,760	74.9%	\$	344,434	\$	222,613	64.6%		
County Library	\$	2,681	\$	2,772	103.4%	\$	2,934	\$	2,653	90.4%		
Total ALL Funds	\$	336,069	\$	252,531	75.1%	\$	347,367	\$	225,267	64.8%		

^{*}dollars not in 000's

Table 14: All Funds Revenues and Expenditures Budget vs. Actual